

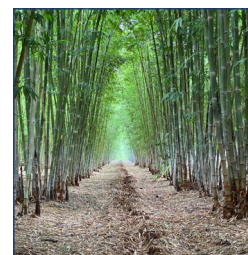
PRODUCERS AND SELLING POINTS FOR LEGAL CHARCOAL



1

FOREST AND GARDEN SERVICES

Forest and Garden Services is the second company in Malawi to be issued a government license to produce and retail legal, licensed and sustainable charcoal. The charcoal is made from bamboo, grown from certified tissue culture on Lisoka Estate in Mchinji district, and then is processed into BAMBRIQ briquettes. Lisoka Estate is the first ever bamboo (Dendrocalamus Asper) plantation in Malawi, and the largest in Africa. This bamboo is a sustainable crop, which on the estate produces between 4-20 shoots per year.



SELLING POINTS FOR BAMRIQ

LILONGWE CITY

Cheze Cafe

Chipiku Plus Store, along Paul Kagame Road

Chipiku Plus Store, Game Complex

City Supermarket at Lilongwe City Mall

Goodies at Four Seasons, City Center

Kapani House, Area 28, Kanengo

Land and Lake Safaris

Pound Stretcher, Gateway Mall

Sana Shop at Crossroads

Sana Shop along Kenyatta Road

Shoprite Stores, Area 3 & 47

Skyband Business Complex

ZOMBA CITY

Domino (Domz) Garden, Off Mcleod Road, Opposite Gymkhana Club, Zomba

Phone: +265 (0) 888 309 347, Email: dominozombamalawi@gmail.com

2

PROJECT FOR CONSERVATION AND SUSTAINABLE MANAGEMENT OF DZALANYAMA FOREST RESERVE (COSMA-DFR)

COSMA-DFR funded by the Japan International Cooperation Agency (JICA) produces Dzalanyama Legal and Sustainable Charcoal (DLSC).

The charcoal is produced from Eucalyptus tree species with a government license issued in August 2018. The aim for producing this charcoal is to alleviate illegal charcoal production from indigenous tree species, which is the main cause of deforestation and forest degradation in the DFR. COSMA-DFR sells the charcoal through several outlets in the City of Lilongwe including the ones listed below.



SELLING POINTS FOR DLSC

LILONGWE CITY

Kaza Kitchen, Tsoka Road, Area 10. Phone: +265 (0) 888 284 606

Land and Lake Safaris, Laws Avenue 84, Area 3. Phone: +265 (0) 999 243 048

Lark Café, Area 43. Phone: +265 (0) 997 958 445

LUANAR, Department of Forestry, Bunda Campus. Phone: +265 (0) 888 189 846

NI Café and Grill, Gemini House, City Centre. Phone: +265 (0) 999 953 750

Ovop Shop, Colby Road, Area 3, Opposite District Commissioner's Office. Phone: +265 (0) 999 447 073

Ras Café, Mandala Road, Area 3 Opposite NBS Bank. Phone: +265 (0) 998 378 160

Nkhalango House, Behind National Library Service. Phone: +265 (0) 99 0 163 756, Email: dlsc.sales1@gmail.com

Warm Heart Café, Zomba Street, Area 10. Phone: +265 (0) 999 910 905/994 474 827



Did You Know?

- *Illegal and unsustainable charcoal is not only bad for our environment, it undermines the country's long-term economic development potential & it fosters corruption.*
- *There are now alternatives to illegal & unsustainable charcoal.*
- *Use legal & sustainable charcoal to reduce demand for illegal & unsustainable charcoal.*



3

KAWANDAMA HILLS PLANTATION (KHP)

KHP was the first company in Malawi to be issued a government license in 2015, to produce and retail legal and sustainable charcoal. KHP produces the charcoal in the Viphya Forest. KHP has planted over 5 million trees in 10 years. KHP trees are sustainable as it uses the leaves for an essential oils export business and the timber is a by-product. Because the *Corymbia citriodora* (lemon eucalyptus) trees can be coppiced every four years - cut down at the trunk where they regenerate, KHP also uses the timber from these same trees as a by-product to make the charcoal. Unlike indigenous trees, lemon eucalyptus regrows quickly and can be repeatedly cut for wood for up to thirty years. The charcoal can be purchased from retail outlets in Blantyre, Lilongwe and Mzuzu including the ones listed below.

SELLING POINTS FOR KHP CHARCOAL

BLANTYRE CITY

Shoprite Store, Chichiri
Chipiku plus

KASUNGU MUNICIPAL COUNCIL

Makala shipping container outlet in the center of town

LILONGWE CITY

Bowers, Area 4, Along Paul Kagame Road
Chipiku Stores in Game Complex & Along Paul Kagame Road
Four Seasons, City Center
Kapani House, Area 28, Kanengo
Kaza Kitchen, Tsoka Road, Area 10, Lilongwe,
KHP Outlet, Department of Forestry, Opposite MRA Offices,
Off Paul Kagame Road
KHP Outlet, Opposite Total Filling Station, Gateway Mall
KHP Outlet, Lilongwe Wildlife Centre
Shoprite Stores, Area 3 & 47
Orchid Cafe, Area 12

MZUZU CITY

Shoprite Store at Katoto



Did You Know?

- More than three-quarters (76%) of urban households rely on illegal charcoal for cooking/heating.
- Most illegal and unsustainable charcoal produced in Malawi is made in our remaining indigenous forests, and while supporting livelihoods in the short-term, has terrible impacts on local agricultural production and productivity in the long-term, and this could worsen food security.
- Failure to address urban demand for charcoal will lead to significant deforestation.



4

PHATA SUGARCANE OUTGROWERS COOPERATIVE (PHATA)

Phata was established in 2011 and it is a farmer owned organization located in Chikwawa district. Its core business is cultivation of 600ha of irrigated sugarcane. The sugarcane is sold to Illovo Sugar factory located at Nchalo in Chikwawa district. Phata also has a number of climate resilience initiatives including 30ha woodlots for fuel wood supply. With the woodlots reaching maturity and in search of an efficient way to utilize the wood, Phata established a legal charcoal making entity led by female members to convert the harvested wood to charcoal for sale to its members and the wider community. Phata also established an energy efficient charcoal cookstove program making stoves available on loan (payable over 3 months). The Department of Forestry recently issued a license to Phata for production of legal and sustainable charcoal. Based on the success of the improved charcoal program, and the highly productive environment for fuel wood tree growth in the Lower Shire, Phata intends to start commercial production of legal, licensed and sustainably produced charcoal. Phata will target Blantyre City as its major market.

SELLING POINT AND CONTACTS FOR PHATA

CHIKWAWA

Phata Sugarcane Outgrowers Cooperative,
P.O. Box 220, Chikwawa, Phone +265 (0) 995 467 073; +265 (0) 888 967 073
Email: phatacooperative@gmail.com, Website: www.phatacooperative.com



5

PYXUS AGRICULTURE LIMITED

Pyxus was issued a license in 2021 by the Department of Forestry to produce legal and sustainable charcoal from tree residues from planted trees in forest plantations that the company has established in Ntchisi, Dowa, Mchinji, Kasungu, Lilongwe and Mzimba. The main product harvested from the plantations is firewood which is supplied to tobacco farmers contracted by Alliance One Tobacco Malawi Limited. The firewood is used for curing tobacco. Post-harvest, some residual wood (lops and tops) do not meet the criteria for tobacco farmers' firewood requirements due to smallness in diameter (below 6cm) or lengths (below 1m). The residual wood is used to produce legal and sustainable charcoal. Pyxus sells the charcoal at Kanengo.



SELLING POINT AND CONTACTS FOR PYXUS

LILONGWE CITY

Pyxus Agriculture Limited offices

Plot 29/285, Kanengo, Lilongwe. Phone: +265 (0) 1 710 404



CONTACT DETAILS FOR LEGAL & SUSTAINABLE CHARCOAL PRODUCERS

Forest and Garden Services

Grant Blumrick

Phone: +265 (0) 992 674 202/999 964 337, WhatsApp: +265 (0) 999 964 337

Email: grant@fgsmalawi.com

Website: www.afribam.com

Facebook: <https://www.facebook.com/afribam>

Project for Conservation and Sustainable Management of Dzalanyama Forest Reserve (COSMA-DFR)

Nkhalango House, Behind National Library Service

Phone: +265 (0) 99 0 163 756

Email: dlsc.sales@gmail.com

Kawandama Hills Plantation

Phone: +265 (0) 999 600 734

Email: tanya.clarke@cplmalawi.com

Phata Sugarcane Outgrowers Cooperative

P.O. Box 220, Chikwawa

Phone: +265 (0) 995 467 073; +265 (0) 888 967 073

Email: phatacooperative@gmail.com

Website: www.phatacooperative.com

Pyxus Agriculture Limited Offices

Plot 29/285, Kanengo

P.O. Box 40048, Kanengo, Lilongwe

Email: sndoro@pyxus.com

Phone: +265 (0) 1 710 404; Fax: +265 (0) 1 711 675

Mobile: +265 (0) 994 407 195

Website: www.pyxus.com